

Why You Should List With A Professional Creekside Realty Agent

Are prospective buyers for lease options or rental possibilities? These buyers have not been screened or approved and may prove to be a credit risk. We as Real Estate Professionals bring qualified buyers to your home.

You have only one home to show and today homes are bought by comparison.

Your Realtor is trained to write a contract that is certain to be valid and contain the safeguards your particular circumstances may require.

Buyers are timid about discussing their financial status with you and you likewise reluctant to pry. However, your Realtor has asked the questions and has qualified the buyer **before showing your property**. Your Realtor has current knowledge of financing and the home loan market so that you do not have to use your valuable time to help the buyer arrange financing.

It is difficult for the buyer and seller to negotiate price and other important terms, but your Realtor is able to accomplish negotiations to the best advantages of both parties.

Often when sellers attempt to “follow-up”, a potential homebuyer may interpret this as a sign the seller is anxious to sell, in a hurry, and willing to sell for less.

You may hear conflicting suggestion from well-meaning friends and neighbors. Your Realtor has answers from experience.

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You may accept an insincere offer and spend months and risk litigation to free your property, only to once again put it on the market.

Often times, buyers and sellers have personality conflicts, which can lose a good sale. Your Realtor is also your diplomat and can many times consummate the sale.